



Originem : Big savings from payroll analysis

In the competitive education sector, where payroll costs really count, Originem offers a free payroll analysis that has been proven to significantly cut costs.

In one such example, for a client that chose to split between multiple payroll providers, **Originem now saves them over £65,000 each year.**

Agency Benefits

- Consolidated or detailed invoice to pay all workers
- AWR Compliant
- Full employment status through Originem
- Statutory benefits
- Pay rates from NMW/NLW upwards
- Tax & NI deducted at source
- Entitlement to workplace pension contributions
- Guaranteed Friday payments
- Fully compliant with all legislation
- 24/7 managed online contractor portal

The analysis, by our expert team, quickly identified the agency's overspend was in unnecessary Employer's National Insurance (NI) contributions.

The client, like most education recruiters, was paying their contractors an agreed umbrella rate, which incorporated all employment costs, including Employers NI.

When making its analysis Originem calculated the following:

Number of workers	Average weekly pay	Average days worked	Cost to payroll
334	£337.33	3 (actual 2.87)	£116,041.52

The Savings Explained

Typically, each contracted supply teacher was offered a day rate of £110.00.

The figure was based on a five-day week and covered the cost of Employers NI, umbrella company margin, pension and Apprentice Levy. A PAYE rate of £97.52 per day would have given each worker a comparable take home pay.

However, Originem's analysis highlighted that 113 of the teachers earned below the threshold of £157.00 and so Employers NI was being paid unnecessarily.

Armed with the facts, Originem was quickly able to apply their PAYE Variable model which now saves its agency client around **£65,000 in Employers NI** over the course of the academic year. Meanwhile, each teacher is paid the correct PAYE rate and the fully compliant model means no HMRC surprises in the future.

If you would like to know how Originem can reduce your payroll costs by £1000's per year, please contact:

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